

## NewNet 66 uses ArcMail Defender to help school districts comply with the new Federal Rules of Civil Procedure.

**Organization:** NewNet 66 **Location:** Claremore, OK  
**Client Since:** June 2007 **Product:** Defender U3120

NewNet 66 is a Not-For-Profit Interlocal Cooperative based in Claremore, Oklahoma. It partners with an ISP to provide the 94 public school districts it currently serves with more customized network services than the districts could secure independently. This enables the districts to provide more than 50,000 K-12 students and 4,900 staff members with optimal network performance, security and support; fast, reliable internet and email access; and robust online curriculum content.

### Problem

A major challenge currently facing all school districts is the requirement to comply with the new Federal Rules of Civil Procedure (FRCP), which went into effect on December 1, 2006. The FRCP require any entity involved in litigation to be able to produce electronically stored information during the discovery process, in which opposing sides of a legal dispute must share evidence before trial.

School district technology departments that routinely copy over backup discs and other information housed on servers now have to adopt an email archiving solution that preserves email and attachments for at least five years.

Failure to produce these records in a timely manner can be costly. Courts have levied multi-million dollar fines against offending companies. When defendants have failed to produce required email records, judges have instructed juries to infer that the missing evidence would've been unfavorable to the defendant.

According to Mike Pennell, Executive Director of NewNet 66, the cost of adding archiving capability is an issue for many of the 500-plus school districts in Oklahoma, especially for smaller rural districts. "Besides the upfront costs, they also don't have the IT staff to support additional servers and software for archiving," he said.

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### NewNet 66

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*- Mike Pennell,  
Executive Director, NewNet 66*

### About

#### *NewNet 66*

NewNet 66 is a Not-For-Profit Interlocal Cooperative of K-12 schools based in Claremore, Oklahoma. Its board of directors is composed of board members from each member school of the Interlocal Cooperative. NewNet 66 began as a consortium of four Northeastern Oklahoma school districts and has become one of the most technically advanced educational networks in the state of Oklahoma, partnering with their ISP, AT&T Internet, to provide its member school districts with optimal network services specifically tailored for K-12 schools. NewNet 66 has experienced tremendous growth during the past several years and currently serves 90-plus Oklahoma School Districts representing over 50,000 students and 4,900 staff members in 38 Oklahoma counties.

[www.newnet66.org](http://www.newnet66.org)

# SUCCESS STORY

## Solution

As part of its mission to provide cost-effective distributed services to its client school districts, NewNet 66 wanted to offer centralized email archiving as an optional service. After evaluating several archiving systems, NewNet 66 selected the ArcMail Defender U3120 appliance with 8.7 terabytes of storage capacity.

“The other systems we looked at either only worked with Microsoft Exchange or they couldn’t handle multiple domains,” Pennell said. “We wanted a stand-alone appliance that required minimal support and maintenance. Plus, no one had a box with as much storage capacity as ArcMail’s.”

NewNet 66 deploys MDAemon mail servers and ArcMail Defender was also the only appliance they evaluated which could support the platform. “ArcMail’s support was great and configuration turned out to be extremely simple,” Pennell said.

In addition Exchange and MDAemon, ArcMail supports over a dozen commercial and open source mail server platforms, including IBM Lotus Notes and Novell Groupwise.

## Value

15 districts added the email archiving service the first month after NewNet 66 launched the service on July 1, 2007, and now have a very cost-effective solution for FRCP compliance. NewNet 66 archives each district’s incoming, outgoing and internal email and attachments on the ArcMail Defender U3120 for as little as \$1,000 per year.

NewNet 66 expects to achieve full ROI on its ArcMail Defender within six months, as more districts take advantage of the service. “In the school business, that’s an aggressive schedule, but we’ll make it,” Pennell said. “This box is awesome. We are extremely pleased with it so far.”

## Contact Us

To learn more about ArcMail’s complete email archiving and management solutions, [email sales@arcmail.com](mailto:sales@arcmail.com), call 866-417-6495 or visit [www.arcmail.com](http://www.arcmail.com).

## *How NewNet 66 handles an email discovery order for its school districts.*

*In the event of a legal discovery order, NewNet 66 will create a mailbox for the requesting attorney. ArcMail Defender’s web-based interface enables NewNet 66 to quickly search for the requested email by sender, recipient, subject, date range, or key words in the message or attachment content. They can then restore the relevant files directly to the attorney’s mailbox. This ensures that no NewNet 66 or school district employees view the content, which could potentially subject them to being subpoenaed as a witness.*

*ArcMail Defender can also create a mailbox file that can be burned to CD or DVD and accessed with all major email clients. Files restored through Defender cannot be altered or deleted from the archive, guaranteeing the integrity of all content the districts provide in response to a discovery order. Because it centrally archives email for multiple clients, NewNet 66 handles all search and restore functions. More typical applications of ArcMail Defender enable individual users to quickly find and restore email without IT support.*

